

RALT-SHINNEN FACILITATORS COMPANY LIMITED

P.O. Box 32397,
KIJITONYAMA – DAR ES SALAAM.



INTRODUCTORY TO COMPANY AND BUSINESS ACTIVITIES

"We Connect"



Ralt-Shinnen Facilitators Company Limited

P.O. Box 32397; Kijitonyama – Dar es Salaam.
Office Location: Hekima Garden (Eyasi Street),
Mikocheni Light Industrial Area.

Mobile Phones No: +255 786 847 214.
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+255 768 146 531.

Email Address: raltfacilitators@gmail.com

RALT-SHINNEN FACILITATORS COMPANY LIMITED

INTRODUCTION

Ralt-Shinnen Facilitators Company Limited is an investment facilitation and business consultation services firm registered in the United Republic of Tanzania as per Section 15 of the Companies Act of 2002 administered under Business Registration and Licensing Agency (BRELA).

The Company has been issued with BRELA's **Certificate of Incorporation No. 141259059**, effective from 12th day of March 2020 pursuant to the above mentioned Section 15 of Tanzania's Companies Act of 2002. The entity in fulfilling taxation formalities (Laws and Regulations) is also a holder of **Tax Identification No. 141-259-059**, issued by Tanzania Revenue Authority (TRA) effective from 12th March 2020, pursuant to Section 23 of the Tax Administration Act, 2015.

Therefore, Ralt-Shinnen Facilitators Company Limited has equally underwent Tax Clearance procedures as required under Tax Laws of the Country and has been issued with **Tax Clearance Certificate** dated 18th March 2020 from Tanzania Revenue Authority as per Regulation 103 of Tax Administration (General) Regulations, 2016. We have applied for and subsequently been issued with **Business License No. B 03405538** dated 27th March 2020 from Ubungu Municipality, in Dar es Salaam Region.

Thus based on a brief introductory above (supported with attached evidences to the appendix), Ralt-Shinnen Facilitators Company Limited is legally and formerly authorized to conduct its business activities (i.e. Investment Facilitation and Business Consultation Services) in the country in accordance to the Laws, Regulations and Investment Formalities as far as business entity is concerned.

In this perspective, we are ready to connect and render distinguished as well as unmatched investment facilitation and business consultation services to our clients in terms of both domestic and foreign companies as well as general businesses seeking guidance for the purpose of implementing their respective projects and or improving their investment outputs.



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COMPANY'S MOTTO, BUSINESS PHILOSOPHY AND OFFICIAL LOGO:

- **Company Motto: “We Connect”** is our company motto or business slogan in the sense that Ralt-Shinnen Facilitators Company Limited is centered in rendering efficient investment facilitation services by connecting existing and potential investors with various Government investment entities responsible for business administration and regulation formalities (such include but not limited to: Tanzania Revenue Authority (TRA), Tanzania Ports Authority (TPA), Tanzania Airport/Aviation Authority (TAA), Export Processing Zones Authority (EPZA), Tanzania Investment Center (TIC), National Environment Management Council (NEMC), Tanzania Bureau of Standards (TBS), Labor & Immigration Services Departments, Land Ministry, Local Government Authorities (LGAs), the Government Chemist Agency, to mention but some of them; as well as Transportation Logistics Services (Imports, Exports and Domestic needs), etc.) and so on.
- Ralt-Shinnen Facilitators Company Limited is thus dedicated to provision of respective investment facilitation services on behalf of our clients (i.e. existing and potential investment companies) so that as investors, they could focus and devote most of their resources in achieving business objectives such as primary production and or manufacturing activities for their respective customers.
- **Business Philosophy:** Our Company has adopted the word “Shinnen” as its guiding business philosophy and it is centered in the spirit for resolute self-belief as individuals as well as an entrepreneurial entity particularly in solving investment and or business-related challenges and enquiries. Shinnen spirit originate as it is the second virtue for Samurai Warriors (Japanese Culture) who managed to transform the Japanese economy from remnants of WWII to become the second largest in the world. It is also much revered philosophy for setting the model for modern global business community today.
- In retrospect; Ralt-Shinnen Facilitators Company Limited has been established around the time when the global economy is facing unprecedented socio-economic crisis due to the outbreak and spread of corona virus pandemic (Covid19) to the magnitude never witnessed before; affecting all sets of life including the global



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business community. Thus as part of the global business/entrepreneurship community, we as business entity would like to render our investment facilitation and consultation services so that together we can reinstate and strengthen not only individual companies' businesses from country to country but also participate in the restoration of global economy as well.

- **Official Company Logo:** We have designed and adopted an Official Company Logo in the form of “**ascending eagle**” and “**We Connect**” slogan connecting the global investment and business communities (symbolized by the “world map”). In business philosophy, eagle is a symbol of strength and perseverance likened to enduring business firm(s) established during volatile economic times. Like an ascending eagle facing directly towards strong and violent weather storms (tornadoes winds) and finally resting on top of it (i.e. calm position right above the storm).

Ralt-Shinnen Facilitators Company Limited resembling an “ascending eagle” is dedicated to offer efficient investment facilitation and business consultation services to domestic and foreign investors. We are always optimistic in accepting and solving our clients' challenges and enquiries with positive results at the end (symbolized by our logo's “**bright yellow mark**” trailing an ascending eagle around the globe).

COMPANY INVESTMENT FACILITATION SERVICES

Ralt-Shinnen Facilitators Company Limited “We Connect” with global business audience and provides a wide range of investment facilitation for both existing investors, business communities and potential investors from different parts of the world. Our investment facilitation and business consultation services include but not limited to the following:

- **Business ideas generation and Business Plans Write-ups:** We provide business consultation services to help the start-up and existing investment companies and individual entrepreneurs to brain storm; re-shape their investment thoughts or agendas and come up with sound and or modified business ideas/proposals; effective investment designs; presentations as well as ultimate writing-up successful



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business plans. We are flexible to meet a wide range of business plans and proposals as per clients' agreed specific demands and or purposes such as:

- ✚ Writing business/investment plans and proposals for those looking to secure business (project) funding from financial/banking institutions/commercial banks;
 - ✚ For business presentation at domestic and international investment forums and or Government bodies;
 - ✚ Feasibility Studies for internal business/company guidelines;
 - ✚ Promotional documents/Development of Marketing Kits, and so on.
- **Company and Business Registration (BRELA):** We also specialize in rendering investment facilitation services pertaining to **Online Business Registrations (OBR)** as per guidelines from Business Registration and Licensing Agency (BRELA). To this end, we help our clients with **proposing company/business names; online search and Business/Company name clearance, preparation and up-loading of necessary company registration documents** including but not limited to **writing Memorandum and Articles of Associations, legal certification services; guidance on filling application forms and payment of applicable fees**, making follow-up with BRELA to obtain **Certificate of Incorporation** and or **Certificate of Compliance** (Multinational Company branches), and so on.
 - **Documents Processing Services (EPZA, TIC, TRA, TBS, NEMC, LGAs, TPA, TAA, Government Ministries/Departments, etc):** The Company also deals with providing pre and post registration/licensing investment facilitation services on behalf of our client companies. In this regard on behalf of our clients we receive, prepare/process and submit a range of investment-related documents to respective government organization(s)/institution(s) that are responsible for statutory administration and regulation of investment scheme services. Our investment facilitation services to this end are together with:
 - ✚ **Preparation and submission** of investment application documents, introductory letters of varied nature to various Government Institutions/Agencies; Imports and Exports documents processing (e.g.



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Exemptions, Permissions & PVoCs, Customs Clearance, etc.); submission and close follow-ups with final results on behalf of our clients.

- ✚ **Submission and follow-up of permits requirements:** Such as Work and Residence Permits; Business Visa applications for our clients.
- ✚ **Industrial Architectural Drawings:** We provide investment facilitation services pertaining to preparation, legal certification and submission of industrial architectural drawings and layouts on behalf of clients.
- ✚ **Industrial Lands and Plots Surveys:** We also deal with professional industrial land and plots surveys, locating demarcated industrial/investment areas, negotiating for land purchase, submitting necessary documents to responsible Government Ministries, Institutions and Agencies on behalf of our clients/investors.
- ✚ **Land-related aspects:** Conducting investment-related activities pertaining to investment land purchase and leasing; prepare, draft and certify purchase and or lease agreements thereof; application for **Land title Deeds** and **Derivative Rights** for investment purposes and making close follow-up with responsible Government Organs.
- ✚ **Legal Enquiries on Potential Investment Lands:** We also conduct necessary land investigation and make enquiries to the responsible Ministry to ensure that potential investment lands or plots have no pending litigation issues that could potentially jeopardize investment intentions in the long-run.
- ✚ **Environmental Impact Assessment (EIA) services:** The Company also dedicates its valuable time and resources to make necessary connection and locate the right and efficient Environmental Impact Assessment (EIA) Consultants for our clients; submission of documents and follow-up closely with Environmental Impact Assessment (EIA) formalities and obtain



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required official documentations (such as Provisional Environmental Certificate (PEC), non-objection letter(s), EIA Certificates, and so on. We make it a priority that our clients receive the best investment facilitation and business consultation service experience from us.

- ✚ **Import and Export Transportation Logistics:** We also work on behalf of the client(s) to facilitate investment and business operation formalities pertaining to transportation logistics services. These includes but not limited to processing and submission of import/export documents (Invoices, Airway Bills and or Bill of Ladings, Customs/cargo clearance formalities, etc.) to respective Authorities. We also arrange for transportation facilities, equipments and vehicles for clients' cargo from and to the point of import/export.
- ✚ **Installation of Surveillance Camera and Alarm Systems:** We are also specialized in installation of security systems such industrial/office surveillance cameras (Closed-Circuit-Televisions) and alarm systems.
- ✚ **Industrial Electric Wirings:** We also offer investment facilitation services such as electrical wiring services for industrial and office facilities. The Company also specializes in making follow-up with Government Institution responsible for electric power installation though Tanzania Electrical Company Limited (TANESCO).
- ✚ **Professional and experience-based investment advice:** We render investment services based on accumulated practical/field experience such as pertaining to import and export documentation and permission requirements; local and foreign purchases procedures and specific-investment schemes' exemption formalities and so on.
- ✚ **Fulfilling Statutory Investment Obligations on behalf of investor clients:** We provide investment facilitation services including preparation and filling business returns forms, filing tax returns and reports to respective




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Government bodies (such as TRA, TBS, EPZA, BRELA, etc.) in accordance to the Laws and Regulations of the Country.

 **Other Related-Facilitation Services:** We connect other investment facilitation services for our clients from responsible Government Institutions and approved Private Sectoral bodies including arrangement and make follow-up for timely availability of **investment utilities infrastructure** including but not limited to **application for in-roads construction services; water supply services installations; communication services installation**, conducting **research and update** clients with respect to **on-going changes to utilities costs**; guiding and advising investors accordingly and so on.

COMPANY MANAGEMENT TEAM & RESPECTIVE BUSINESS EXPERIENCE

Ralt-Shinnen Facilitators Company Limited has been founded by three members and for a start it is made up of three directorates which are:

-  Directorate of Business Research and Innovation;
-  Directorate of Finance and Administration; and
-  Directorate of Marketing.

The Management Team for the Company comprises of the following personnel.

- **Thomas A. Mumanyi (Company C.E. O. & Director for Business Research and Innovation):**

The Directorate of Business Research and Innovation, which as the name suggests is responsible for creation of business contents for individual clients, existing investors as well as potential investment companies.

Mr. Mumanyi is a holder of B.A. in Economics from University of Dar es Salaam with vast experience in business research, innovation as well as management and planning aspects. Endowed with deep-rooted understanding and over seven years field experience pertaining to export-led schemes and their subsequent operations



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in the country; including Export Processing Zones; Special Economic Zones, Freeport Zones and other investment promotion schemes in Tanzania. He possesses commendable understanding and knowledge with respect to Laws and Regulations pertaining to Investments, Customs, Land acquisition as well as current international business and investment propositions.

- **Gilbert G. Lyatuu (The Directorate of Finance and Administration).**

This directorate is responsible with coordinating and handling of human resources as well as company's financial aspects among other obligations.

Mr. Gilbert is a holder of M.S.c in Human Resource Management from Mzumbe University in Tanzania. He has commendable experience in Administration issues, intensive knowledge on Investments matters as well as international business management and endowed with field experience on environmental impact management aspects, as well as import and export formalities for both domestic and multinational enterprises.

- **Raymond S. Chima (The Directorate of Marketing).**

The Marketing Directorate is responsible with designing marketing and promotion tools and material; introducing company business facilitation services to potential clients as well as receiving and guiding investors.

Mr. Raymond Chima is a holder of B.A. in Marketing from Saint Augustine University of Tanzania (SAUT). He is also a holder of Professional Certificate for International Business Decision Making with "Distinction" from Richard Ivey School of Business, the University of Western Orlando; United Kingdom.



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COMPANY OFFICE LOCATION

Ralt-Shinnen Facilitators Company Limited's Office location is at **Hekima Garden (Eyasi Street)**, which is found in **Mikocheni Light Industrial Area; Dar Es Salaam Region**. The office entry points from **Bagamoyo-Posta Road** include:

- **For those coming from Mwenge:** Starting at **ITV Bus Stop**; turn immediately left to **Soldering Road**, follow through then turning at 2nd road to the right at **Eyasi Street**.
- **For those coming from Posta/Down town via Bagamoyo-Postal Road:** You will turn right at **ITV Bus Stop** in order to access **Soldering Road**; go straight and then enter 2nd road to the right at **Eyasi Street**.

APPENDIX: Important Attachments pertaining to Ralt-Shinnen Facilitators Company Limited:

- Copy of Certificate of Incorporation No. 141259059 from BRELA.
- Copy of Tax Identification No. 141-259-059 from TRA.

“ We Connect ”



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	TANZANIA	
Certificate of Incorporation of a Company Section 15		
No: 141259059		
I HEREBY CERTIFY THAT		
RALT-SHINNEN FACILITATORS COMPANY LIMITED		
is this day incorporated under the Companies Act, 2002 and that the Company is Limited.		
GIVEN under my hand at Dar es Salaam this 12 th day of MARCH TWO THOUSAND AND TWENTY.		
	 SNR ASST. REGISTRAR OF COMPANIES	



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CTIN 1561933



TANZANIA REVENUE AUTHORITY

CERTIFICATE OF REGISTRATION
FOR
TAXPAYER IDENTIFICATION NUMBER (TIN)
ISSUED UNDER SECTION 28 OF THE TAX ADMINISTRATION ACT 2019

THIS IS TO CERTIFY THAT
RALT-SHINNEN FACILITATORS COMPANY LIMITED

HAS BEEN REGISTERED WITH THE TANZANIA REVENUE AUTHORITY
AND ASSIGNED THE TAXPAYER IDENTIFICATION NUMBER

141-259-059

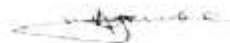
WITH EFFECT FROM: **12 March 2020**

TRA LOCATION: **KINONDONI** TAX OFFICE: **KIMARA**

PHYSICAL LOCATION: **PLOT No. 2366 BLOCK No. 2386**

STREET / AREA: **KILUNGULE**

OFFICIAL SEAL



ABDUL Y. MAPEMBE
AG. COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

Welcome for our services and let "We Connect" your investment.